Xavier Rosales

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Xavier Rosales focuses on banking and finance, competition, corporate, government procurement, intellectual property and mergers & acquisitions matters. Mr. Rosales leads the firms' competition, corporate, and M&A areas. He advises clients across various industries, especially aviation, distribution and services, energy and natural resources, food and beverage, infrastructure and construction, insurance, pharma, and retail.

In the competition area, he represents companies in merger authorization procedures. In addition, he defends clients against investigations into anti-competitive behavior, and advises on due diligence. He has participated in many of the leading competition cases in Ecuador and advises on competition issues at a regional level.

In the area of public procurement, he advises national and international clients on the pre-contractual, negotiation and execution stages of public contracts, particularly in relation to special hiring processes, public-private partnerships, concessions and infrastructure projects. Additionally, he advises national and foreign clients on auditing processes and special examination by the Ecuadorian control bodies.

Xavier has been recognized in legal publications such as: Chambers and Partners Global and Latin America, IFRL1000, LACCA, Latin Lawyer 250, Leaders League, The Legal 500, Who's Who Legal, among others.



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